

# OVERALL CAMPAIGN 

BIG PICTURE METRICS
PHASE III: September 2021 - March 2022

STREETSTOCREEKS.ORG
IMPRESSIONS - 50,884
REACH - 41,868
AVG. TIME ON PAGE - 1:43
GOOGLE DISPLAY
IMPRESSIONS - 8,360,055
ENGAGEMENT - 29,447
YOUTUBE ADS
IMPRESSIONS - 1,656,519
CLICKS - 2,793
INTERACTIONS - 371,489
SOCIAL MEDIA
IMPRESSIONS - 160,074
REACH - 47,224
ENGAGEMENT - 4,612
MULTICULTURAL OUTREACH
IMPRESSIONS - 1,959,169
ENGAGEMENT - 26,785

## TOTAL CAMPAIGN IMPRESSIONS:

12,166,263

## TOTAL CAMPAIGN ENGAGEMENT:

63,637

## INDIVIDUAL CAMPAIGNS

DIVING DEEPER
PHASE III: September 2021 - March 2022

## ZIP CODE OUTREACH

GOOGLE DISPLAY
IMPRESSIONS - $3,636,945$
ENGAGEMENT - 10,172
YOUTUBE
IMPRESSIONS - 1,656,519
VIDEO VIEWS - 232,291
100\% VIEW - 65,041 (28\%)
50\% VIEW - 102,208 (44\%)

## GENERAL OUTREACH

GOOGLE DISPLAY
IMPRESSIONS - 1,898,646
ENGAGEMENT - 10,412

NEIGHBOR TO NEIGHBOR OUTREACH

GOOGLE DISPLAY CAMPAIGN
IMPRESSIONS - 1,093,598
ENGAGEMENT - 3,036
GOOGLE DISPLAY EDUCATIONAL
IMPRESSIONS - 1,730,866
ENGAGEMENT - 5,827
\# OF CAMPAIGNS - 15

## MULTICULTURAL <br> OUTREACH

IN-STORE CAMPAIGN
\# OF STORES - 14
\# OF RADIO SPOTS - 11,658
\# OF DIGITAL ADS - 6,246

## IMPULSO NEWS

DISTRIBUTED PRINT - 45,000

## SUMMARY

- Impressions have held steady over the course of the three phases of the campaign.
- Overall engagement in PHASE III, after a dip in PHASE II, rebounded well.
- Multicultural outreach accounted for a small number of impressions, but a large number of engagements suggesting continued efforts in this area will continue to perform.
- YouTube interactions and percent of video watched are exciting metrics and confirm that video is a good tactic for the campaign.
- Neighbor to Neighbor metrics are strong and support an ongoing focus in this area of targeted outreach.
- Fluidity with timing, campaign pauses and a pivot from zip code outreach to a general campaign all contributed to PHASE III successes.

|  | PHASE I | PHASE II | PHASE III |
| :--- | ---: | ---: | ---: |
| IMPRESSIONS | $12,193,705$ | $12,993,474$ | $12,166,263$ |
| ENGAGEMENT | 32,934 | 16,497 | 63,637 |

